CEO Panel: Confronting the Reality of the GEOINT Workforce  
Simon Bailey (T-Kartor USA), Nicholas Smith (Geo Owl LLC), Stephen Gillotte (RGi), Jean Carter (Aerial Data Service)

GEOINT Executives are facing unprecedented changes and challenges as they address ongoing business disruptions related to the COVID-19 pandemic and work to respond to new opportunities from the expanding geospatial marketplace. Listen to a panel of CEOs discussing how they are embracing the divide between traditional vs non-traditional education, addressing the large staffing gaps across the cleared GEOINT Community, and how they assess value of skills in their companies.

Mr. Simon Bailey has more than 25 years of experience overseeing and producing geospatial products and services. He has engaged in various projects that support the National System for Geospatial Intelligence (NSG), evolving and expanding mission requirements. Mr. Bailey’s expertise provides T-Kartor USA with an in-depth understanding of project specifications, data schemas, and sources for a full spectrum of NGA vector, imagery, and terrain products. He successfully expanded T-Kartor USA’s GEOINT capabilities in support of U.S. military, city wayfinding, and integrated public transportation clients. Prior to T-Kartor USA, Mr. Bailey managed a wide range of NGA task orders for The Boeing Company, where he played a key role in the development and testing of geospatial tools that aided in the harvesting and dissemination of various commodity and open source datasets.

Nicholas Smith is a 17+ year veteran of the defense and intelligence community specializing in the exploitation and operations of tactically and nationally derived ISR for Geospatial Intelligence. He has extensive operational knowledge and understanding in advanced concepts of ISR exploitation and the inter-dependencies of multi-disciplined analytics. He successfully led and managed intelligence operations teams to include training, documentation, and professional development of the workforce on $300M+ nationally vital intelligence programs for the NGA, USSOCOM, and CENTCOM. In 2013, Nick started Geo Owl with a passion for the people that support these programs. He holds a B.S. in Psychology from the University of North Carolina Wilmington and currently serves on the GEOINT Advisory Board at UNC Wilmington.
Stephen Gillotte is Chief Executive Officer of Reinventing Geospatial, Inc. (RGi), a leading Command, Control, Communications, Computers, Cyber, and Intelligence (C5I) innovator and geospatial expert in National Security. In this role, he has overall responsibility for the strategic direction and growth across all RGi operations, as well as the experience and well-being of his team of RGi’ers. Stephen is well known within the industry for his contributions to the geospatial, GEOINT, Command & Control (C2), and Intelligence domains. He has a long history of providing tangible results in the Research & Development (R&D) and full systems engineering and integration (SE&I) contracts, and for making an immediate impact for our nation’s soldiers and analysts. He currently serves on the T-REX Geosaurus Advisory Committee, the USGIF Academic Advisory Board, and the Virginia Tech CS Advisory Board.

Regina M. Carter (Jean) began her career at Aerial Data Service, Inc. (ADS) in 1974. She studied at the University of Tulsa and received her Mini MBA. She purchased ADS in 1984 and became its President and CEO. After working diligently to make ADS a prominent player in the mapping community, she received the SBA Small Business Person of the Year Award for the State of Oklahoma in 1995. In 1998, ADS entered the GEOINT Geography space in the Basic Ordering Agreement stage. It has remained continuously active through the present Janus Project. It is considered by many legacy prime contractors as the go-to subcontractor in this arena.